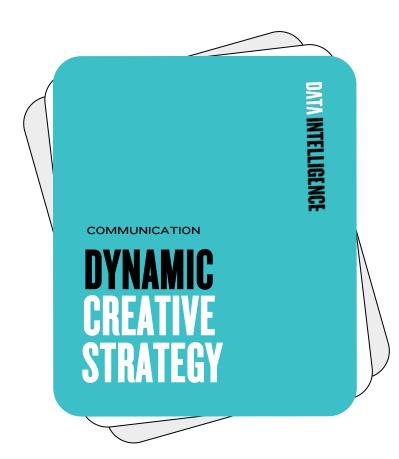


# **DYNAMIC CREATIVE STRATEGY**

Brings **VALUE** from earned media.



## WHAT IS IT?

Dynamic Creative Strategy is a DATA product vital to a successful DCO (Dynamic Creative Optimization)/ contextual campaign. It creates the logic of the communication system and the banner versioning and keeps track of the entire process as it unfolds.

## WHY WOULD YOU NEED IT?

Because it helps to offer your users a targeted experience from your brand, efficient communication, and a relevant experience.

## OUTCOMES

- Relevance: using DCS (Dynamic Creative Strategy), the channels strategy will be more relevant.
- Efficiency: using it, the formats will receive an important improvement visible in KPIs (Key performance indicators) growth.

# DYNAMIC CREATIVE STRATEGY

## **CASE STUDY**

#### Context

Our client had a rare opportunity to create a local campaign for one of its beauty brands from scratch since campaigns were usually adaptations from the global kit.

#### Challenge

This campaign was supposed to build solely on local insights to sell online and offline products.

#### Solution

The production was entirely data-driven. From generating brand personas to social media analysis of local influencers' communities, at the intersection with triggers available from the technology used, this was a data-driven, highly customized campaign.

#### Results

From 0.3 CTR to 0.48 CTR (+1600%) on DV360

2X more impressions TikTok

32% uplift in sales

# LET'S STAY IN



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