



FOCUS ON

ROMANIANS NEW MEDIA ADOPTION

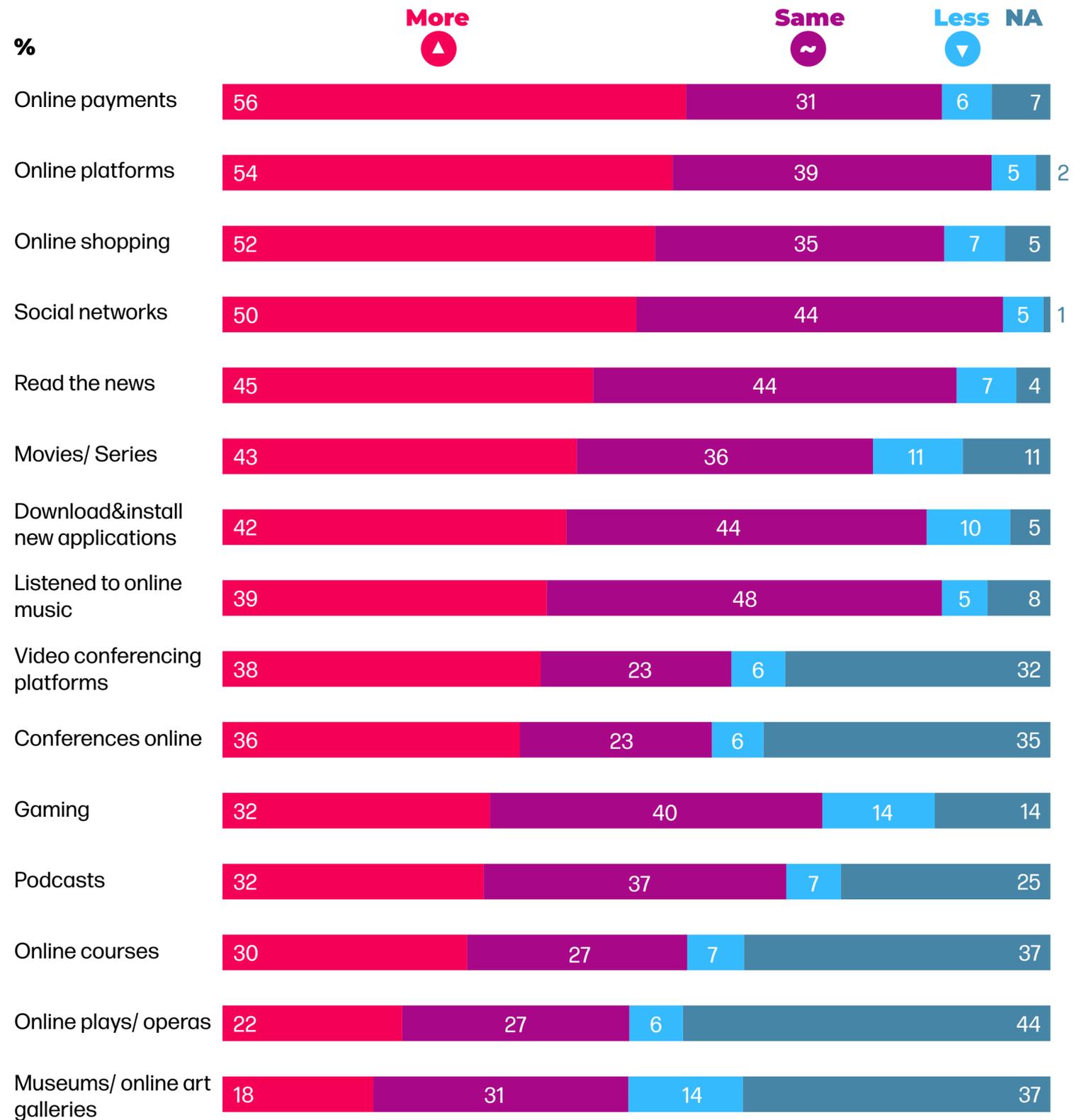
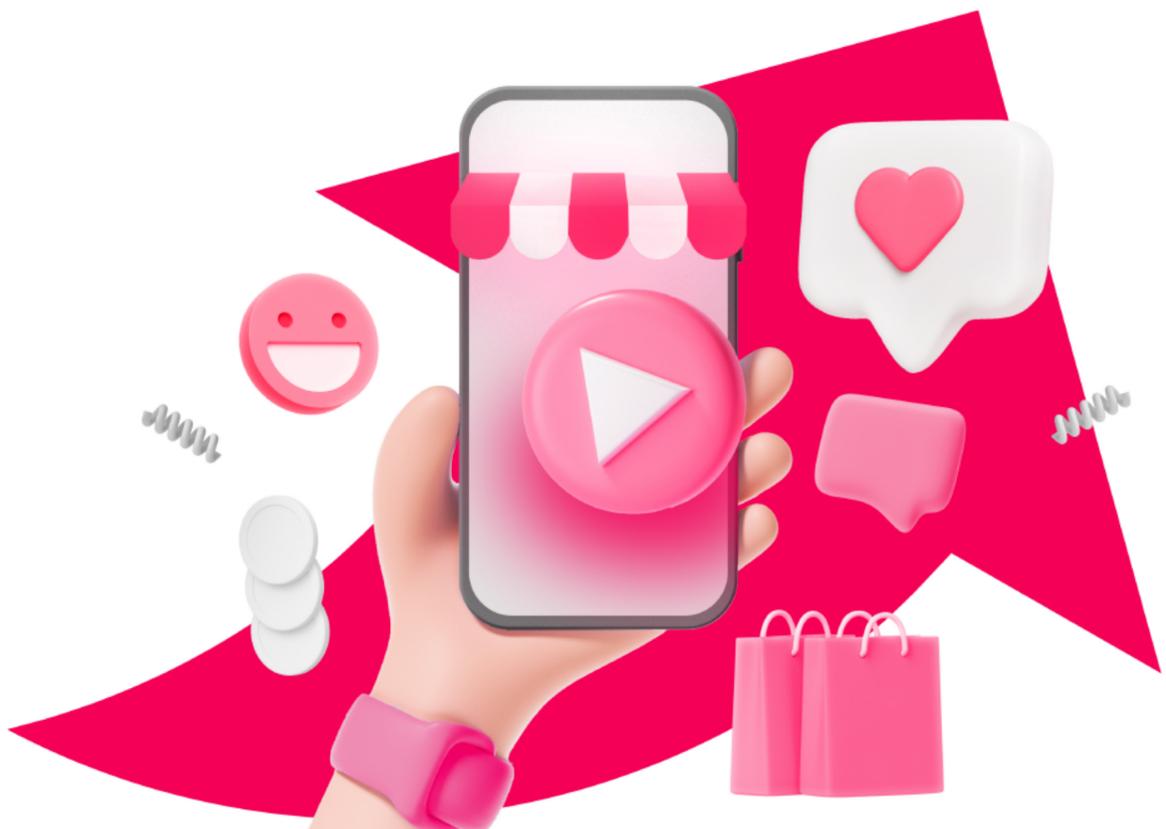
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Evolution of Digital Activities

We noticed this year an increase in the need of connection, informing and digitalization, as using social networks, accessing online platforms, reading news, making online payments and online shopping are the main actions that people do now more than in other years.



Main Reasons for using Social Media

Split by age

In the pandemic context, keeping in touch with their dear ones was the main reason for using Social Media, especially for the mature people, aged over 55 years old.

Young people (18 – 34 y.o.) use Social Media mostly to fill up their spare time by following several types of content, brands and influencers they like, by posting and being up-to-date with the latest trends.



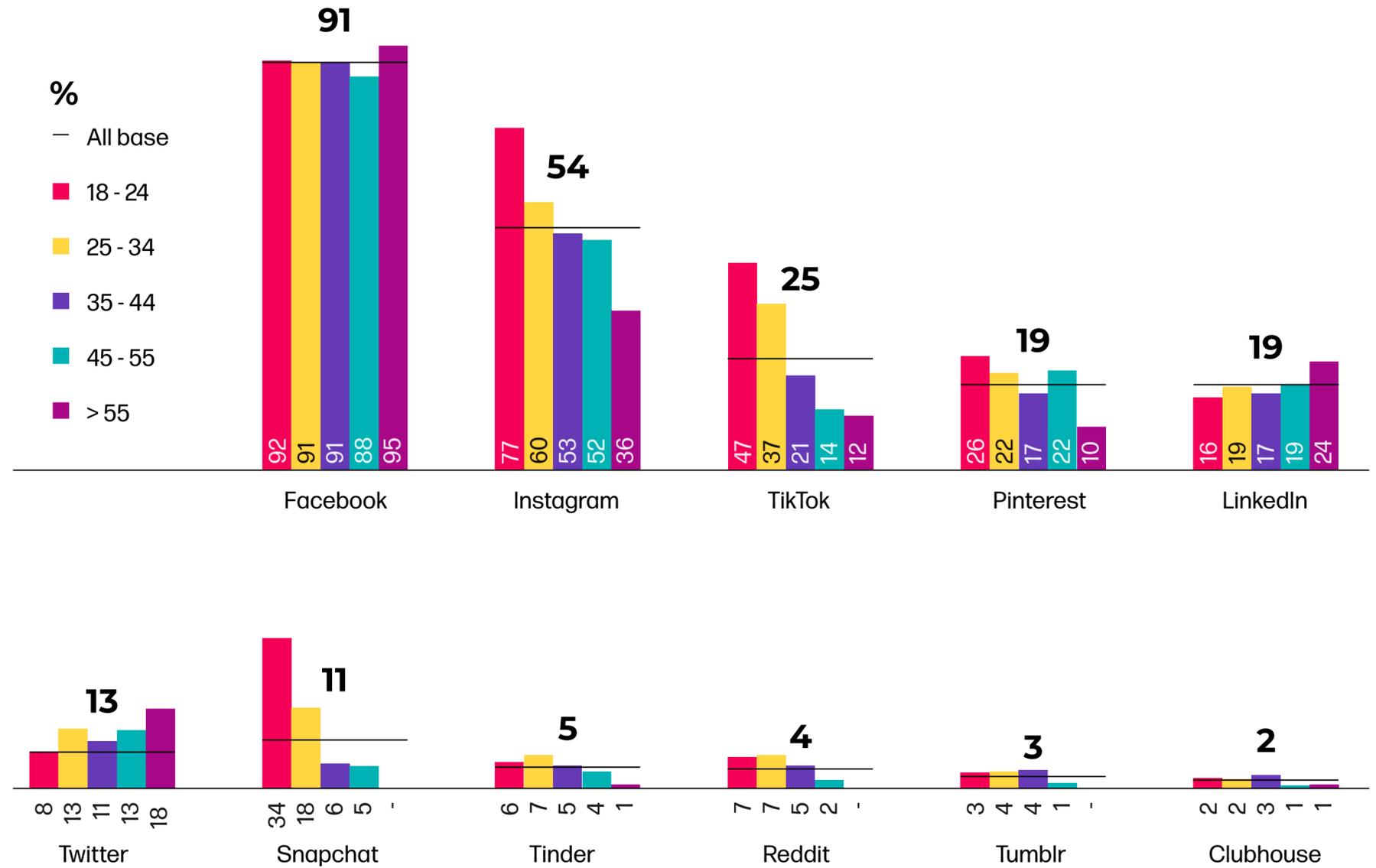


Social Media Platforms

Split by age

Facebook continue to remain the most used platform in the last 12 months, especially among mature people (over 55 y.o.).

People between 18 and 34 y.o. were more attracted by platforms as Instagram, TikTok and Snapchat, while those over 55 y.o. preferred to access more professional social platforms, LinkedIn and Twitter.



Favorite Type of Content on Social Media

Split by age

Images are the most popular type of content in social media no matter the age range.

While young people (18-24 y.o.) prefer videos, Instagram stories, 360 degree images/ video and Gifs, people between 25–34 y.o. are more attracted to posts from their favorite brands and live streaming.

Articles, text and audio content is more appreciated by people over 55 y.o..

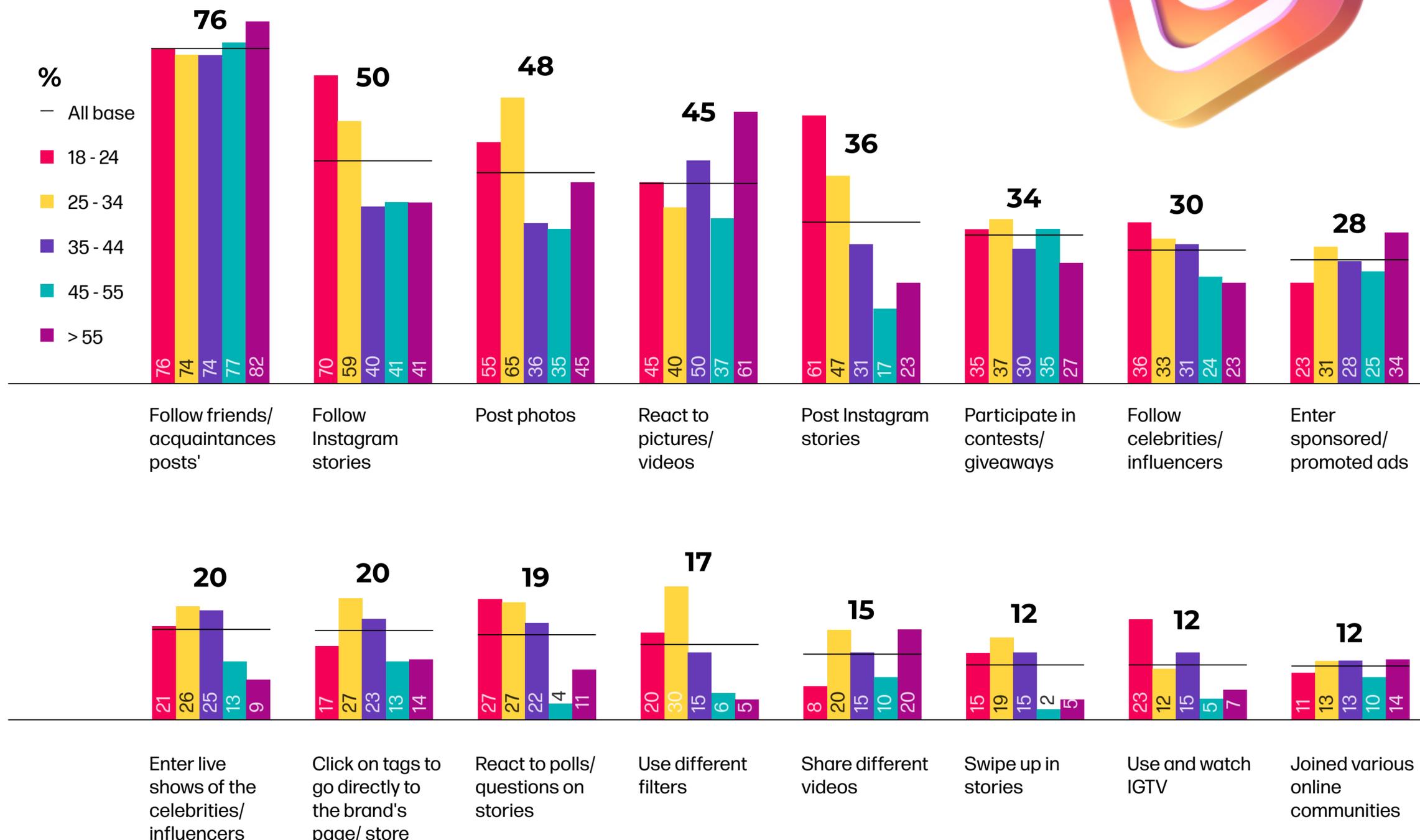


Activities on Instagram

Split by age

Posting, participating in giveaways, following influencers, click on the tag products button or swipe up are activities done mainly by people aged between 18 – 34 y.o..

Mature people have a more passive behavior on Instagram and use it in order to follow their friends, react to several posts or to enter on sponsored ads.



TikTok

6 out of 10 urban internet users have seen influencers/brands campaigns on TikTok, most of them related to beauty&fashion, music, education or gastronomy.



Have you recently seen campaigns with influencers/ of your favorite brands on TikTok?

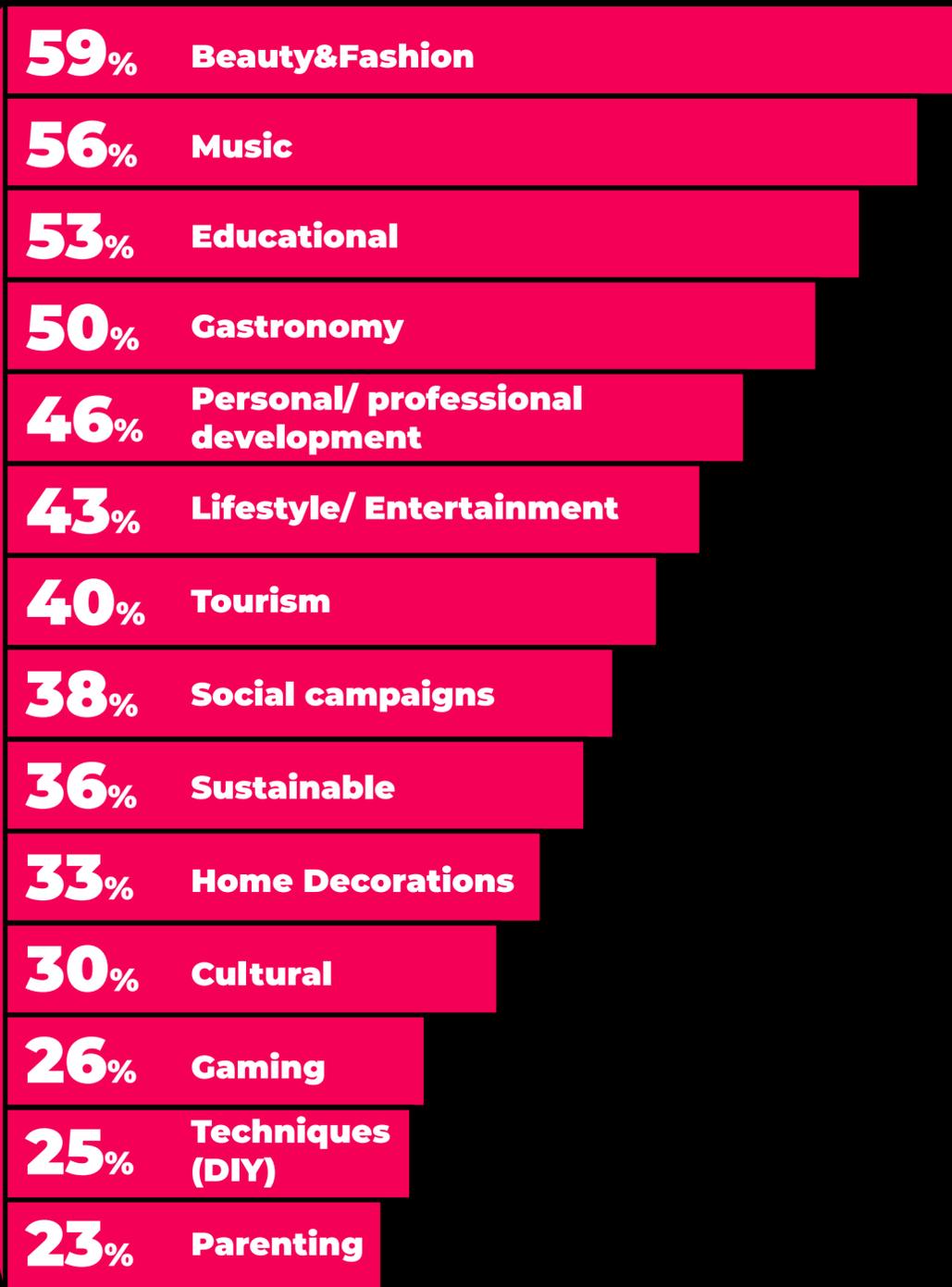
Yes

59%

No

29%

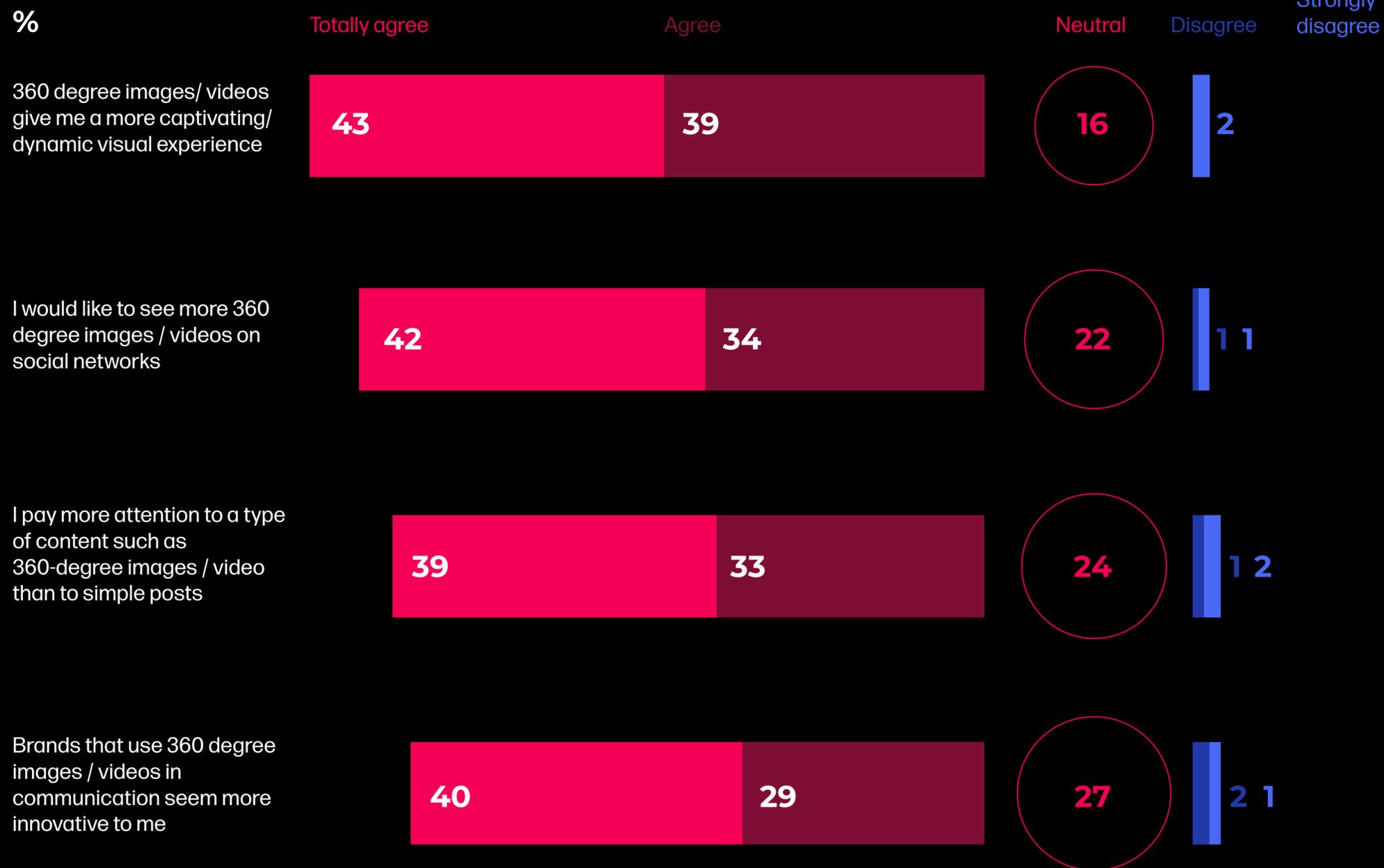
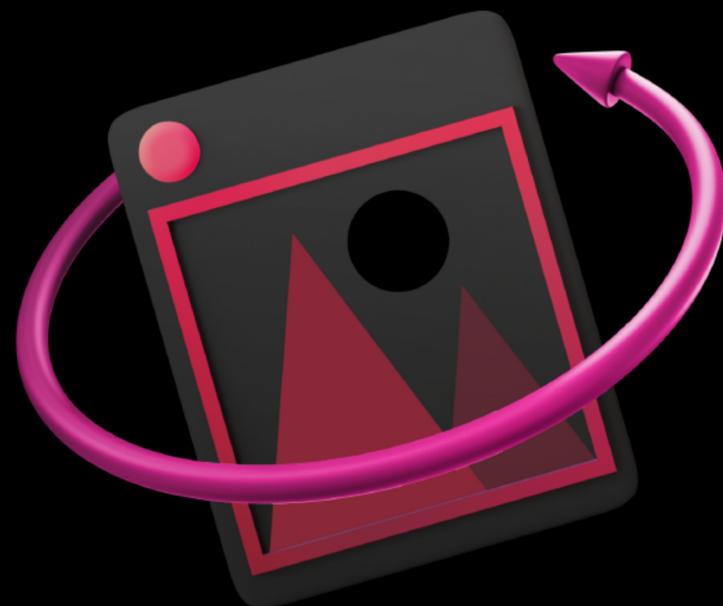
I don't know
12%

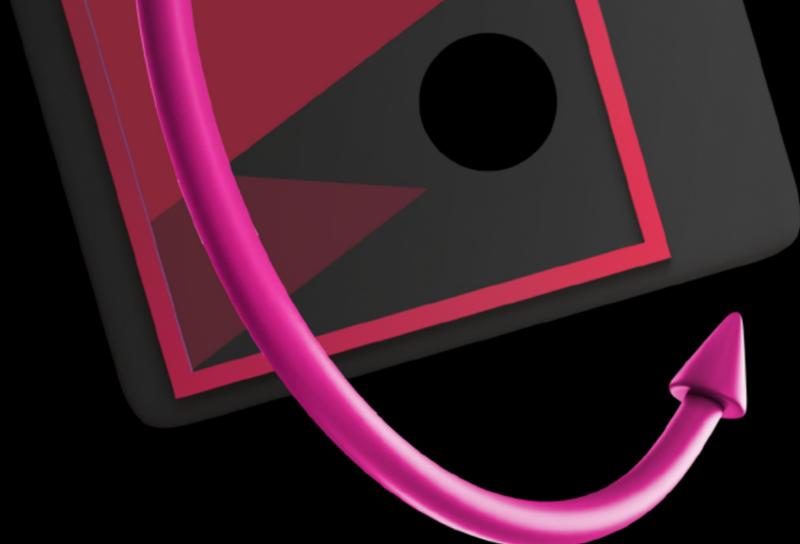


Experience with 360 degree Image/Video

People see the 360 degree images/ videos as a captivating and dynamic experience, more interesting and catching than simple posts.

They are open to see more content like this and brands that use it in their communication.



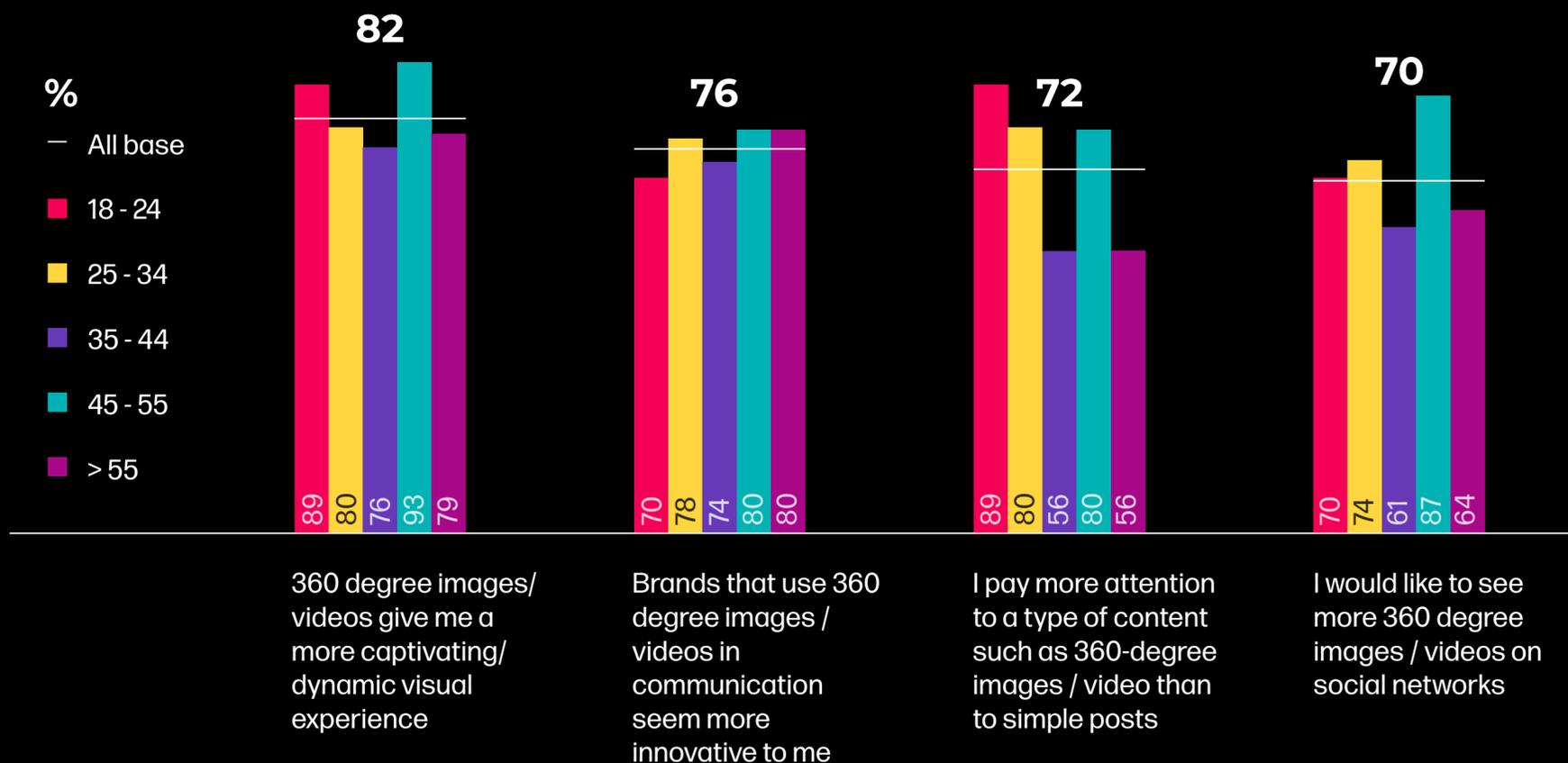


Experience with 360 degree Image/Video (T2B%)

Split by age

For more mature people 360 degree image/videos is something new, captivating, that they want to see more on social media.

Youngsters are more used to this type of content and respond better than to simple posts.



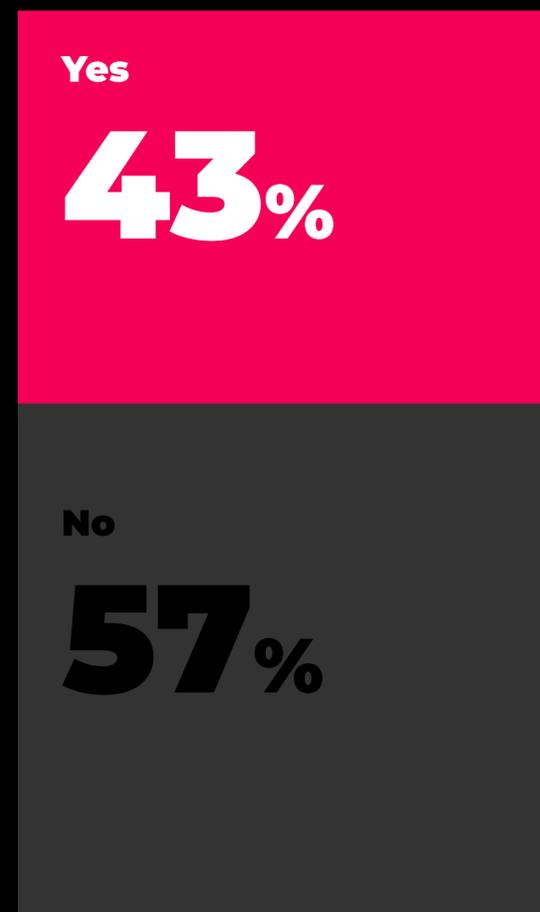


Audio Content Social Media

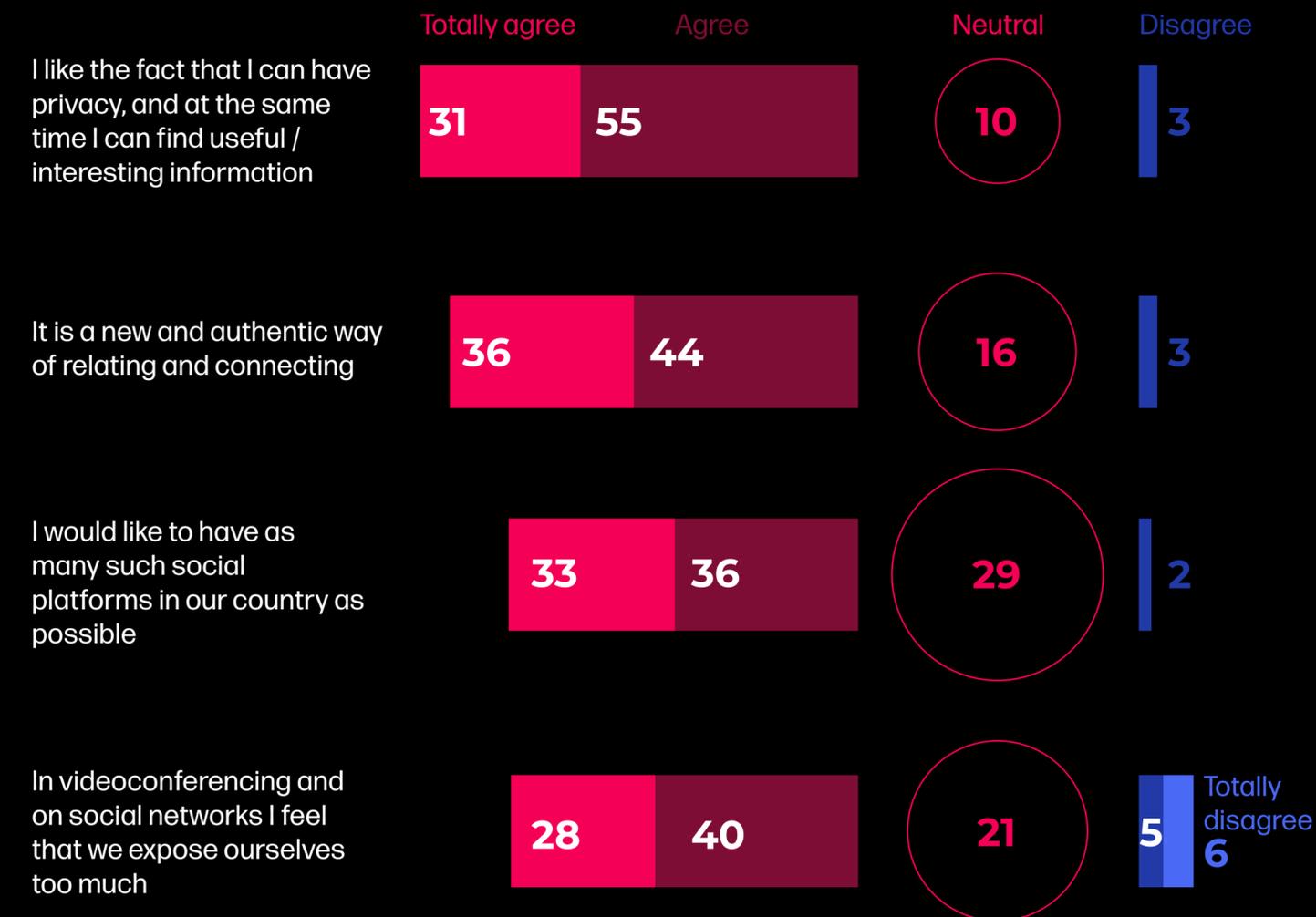
Social platforms with audio content only are not yet very popular in our country.

Those aware of this type of social media platforms consider it a new way of connecting and informing in a private and comfortable way.

Have you heard of social platforms that only have audio content?



Perception of Audio Content Social Media (%)

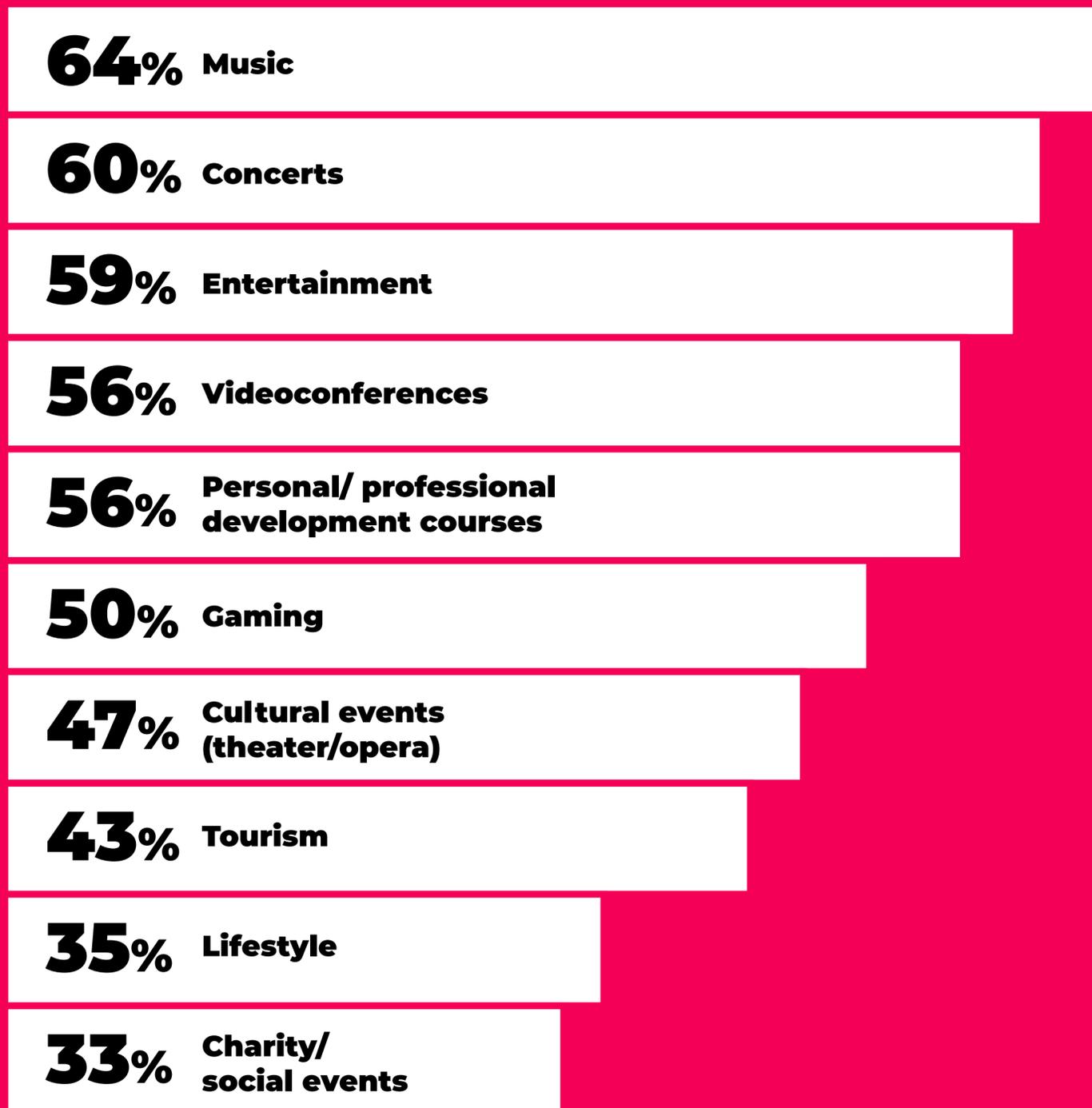




Favorite Types of Live Streaming

Only 17% of the urban internet users follow live streaming events on social media.

Most of them have an entertaining role: music, concerts, entertainment. But also a professional one: videoconferences, classes of personal/professional development.

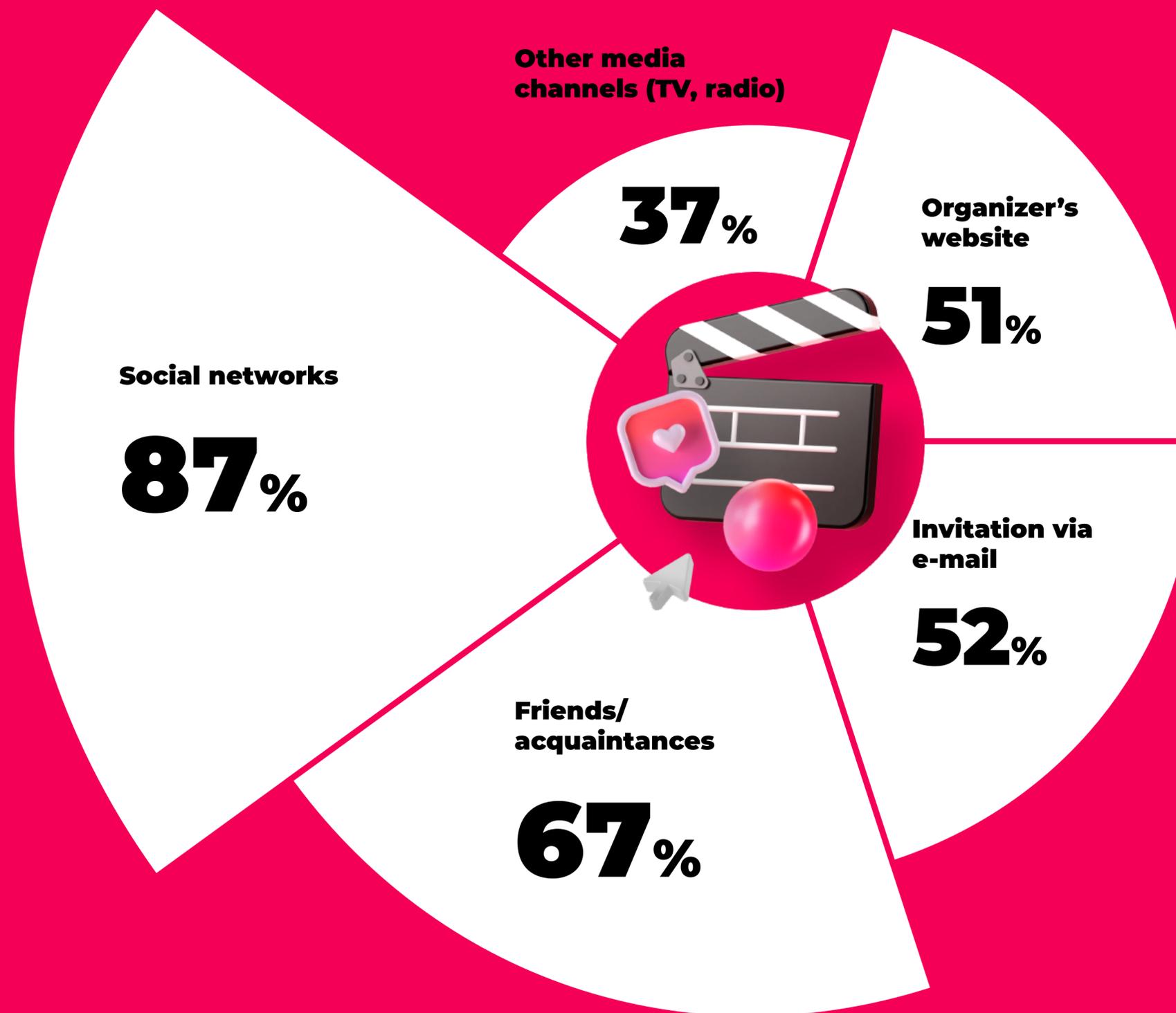




Source of Awareness for Live Streaming Events

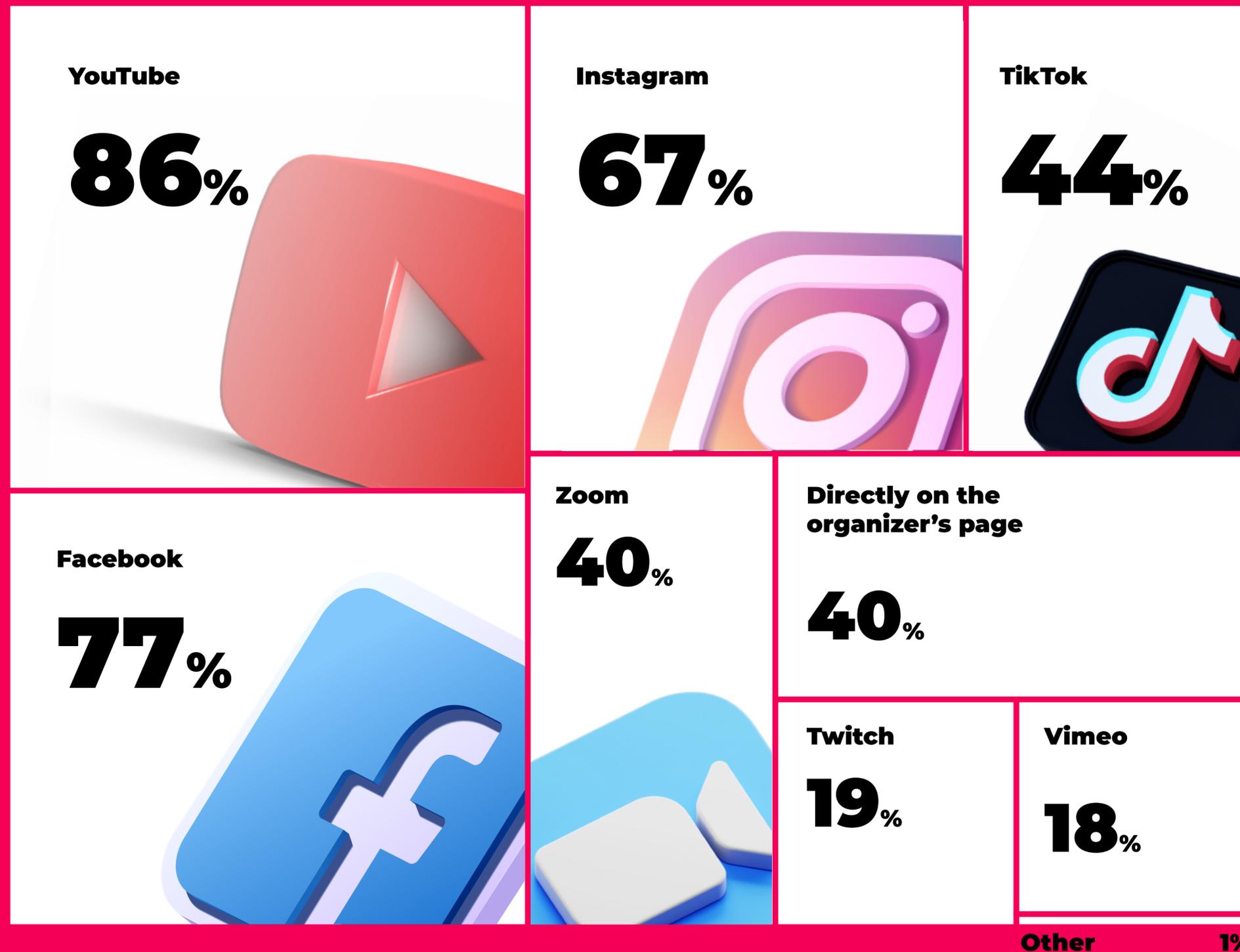
Social networks are the main source of information about live streaming.

Friends and invitations on e-mail are the most common sources of information on live streaming for people over 55 y.o..



Most Used Platforms for Live Streaming

The most used platform for live streaming is YouTube, followed by Facebook and Instagram. TikTok and Zoom are two promising live streaming.





Social Media used for E-commerce

The tag function used by brands for E-commerce is appreciated by people, being considered useful, reducing the search time and giving all the details about the price without accessing the website.

%

I find the tag function of a product useful, which takes me directly to the online store page



I like the product the tag function because I can see the price before accessing the online store



I prefer the product tag function, because it reduces the search time of the desired product in the online store



When I see a beautiful picture on Instagram with a tag on a brand, I click and go in to see the products of that brand



I follow the pages of brands/ influencers that use the tag function of the products they promote



Now I can buy products directly from the Instagram page, without having to go to the online store



I shop on pages like Facebook Market Place, Facebook shops



When I click on a product tagged on social networks, most of the time I buy it

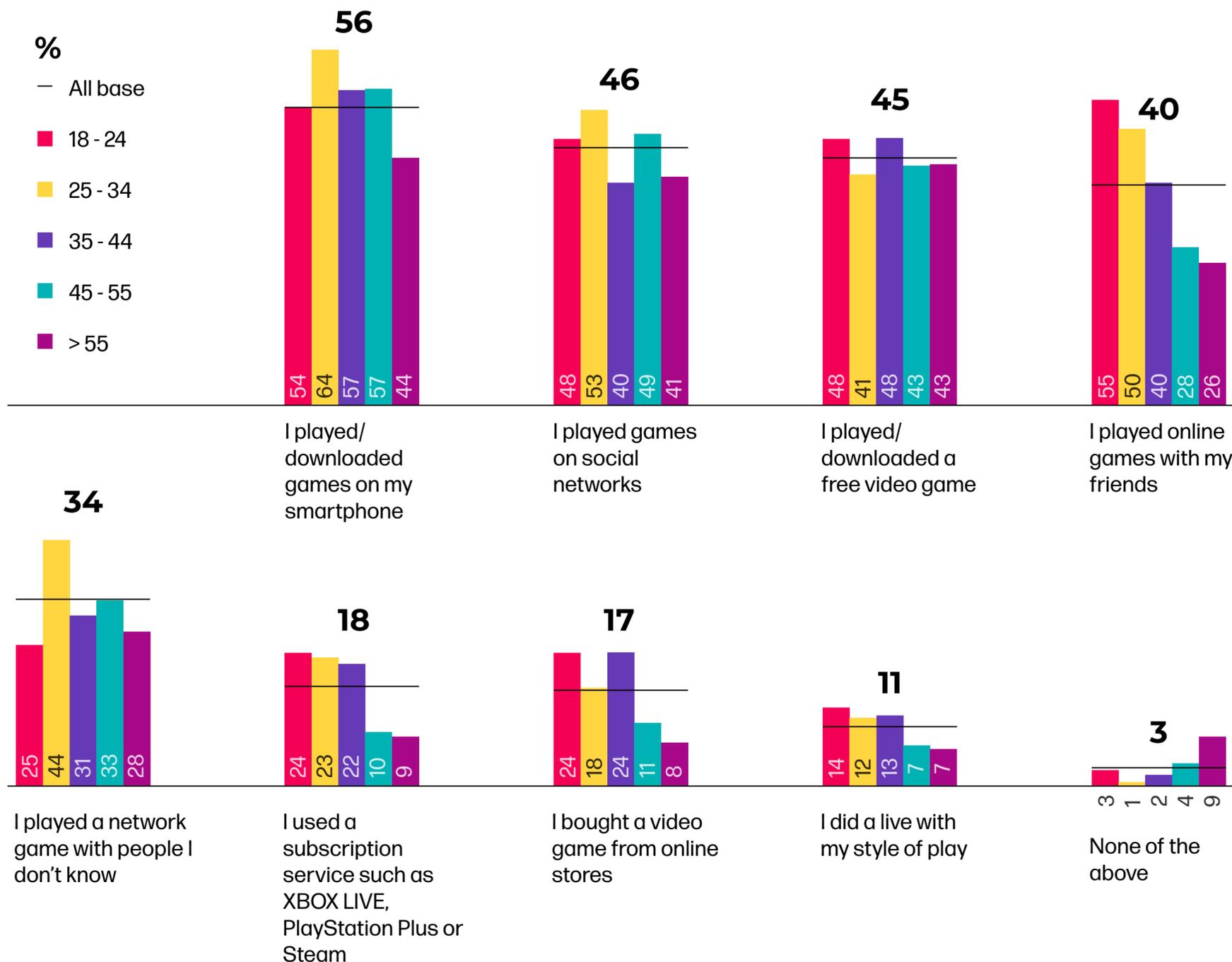


Gaming Activities

Split by age

Most of those who had gaming activities in the last 12 months are aged between 18 and 34 y.o..

While youngsters (18-24 y.o.) play games online with their friends, those aged between 25 and 34 y.o. downloaded games on their smartphone and played games on social networks with people they don't know.

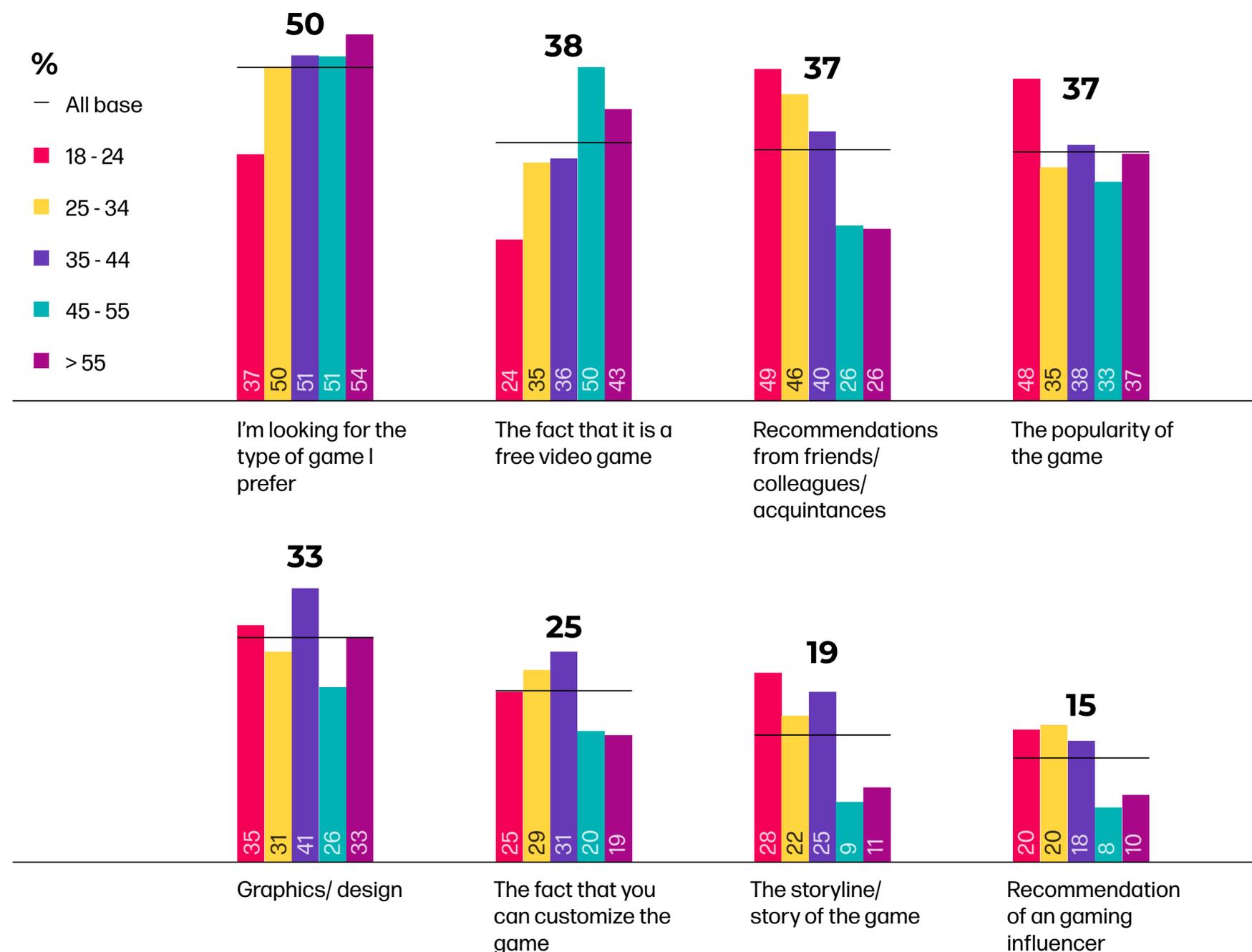


Main Drivers in trying/searching a Video Game

Split by age

People aged between 45 – 55 y.o. are looking for free video games, while those between 35 and 44 are more attentive to game’s design and the possibility to be customized.

Recommendations, popularity and storyline are the main drivers in trying or searching a video game for people with ages between 18 and 24 y.o..



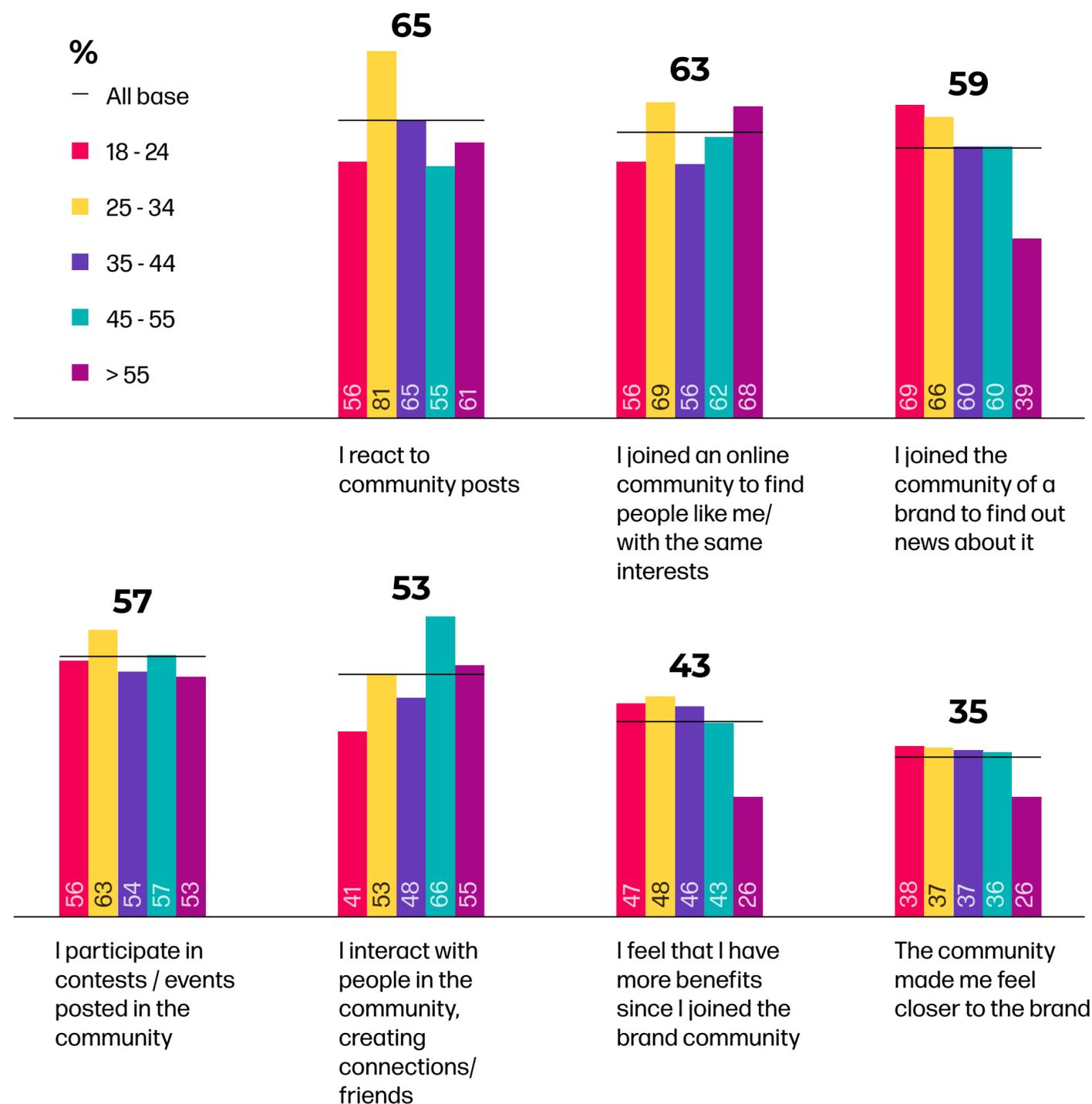
Activities inside an Online Community

Split by age

Young people (18 – 24 y.o.) joined brand communities from curiosity, but it made them feel closer to the brand.

People aged between 25 and 34 y.o. are the most active inside online communities, reacting to posts, finding people with the same interests and participating in contests and events.

Connections are created in communities by people with ages between 45 and 55 y.o..





Local Targeting

When asked, 52% of people interviewed said that they use the functions of the applications to search for events in their proximity.

66% of those who use the local targeting function find it useful.

Local Targeting Usage

Yes
52%

No
48%

Local Targeting Utility

Very useful
33%

Useful
33%

So and so
26%

Not very useful
5%

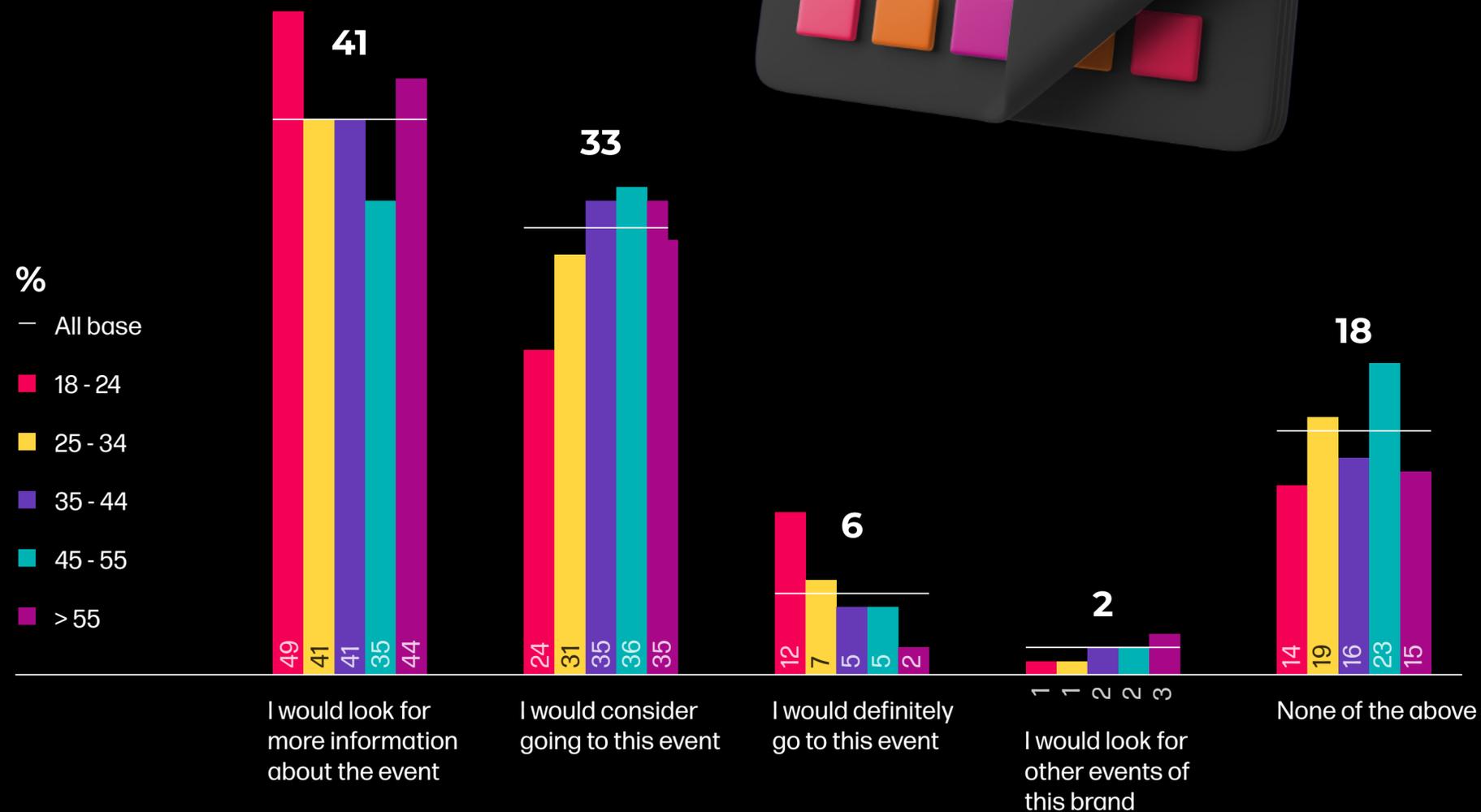
Not at all useful **2%**
I don't know **1%**



Actions related to Proximity Events Split by age

The events posted on social networks by brands arouse the interest of 4 out of 10 people living in the event's proximity.

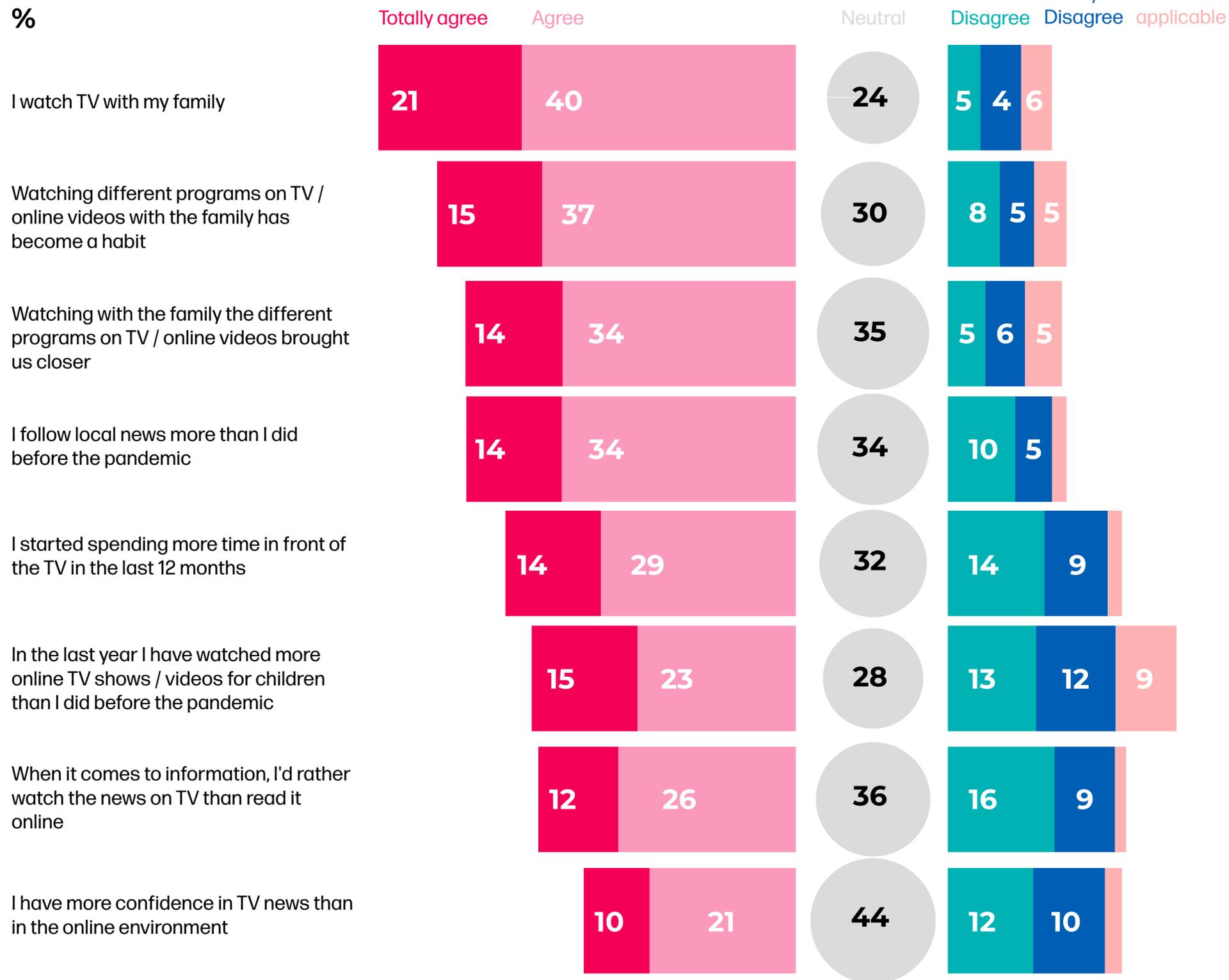
Young people (18 – 24 y.o.) are the most responsive to proximity events, as they are also the most spontaneous and curious.





Family Co-Viewing

In the past year, urban internet users watched TV/online videos with their family, becoming a habit which brought them closer.

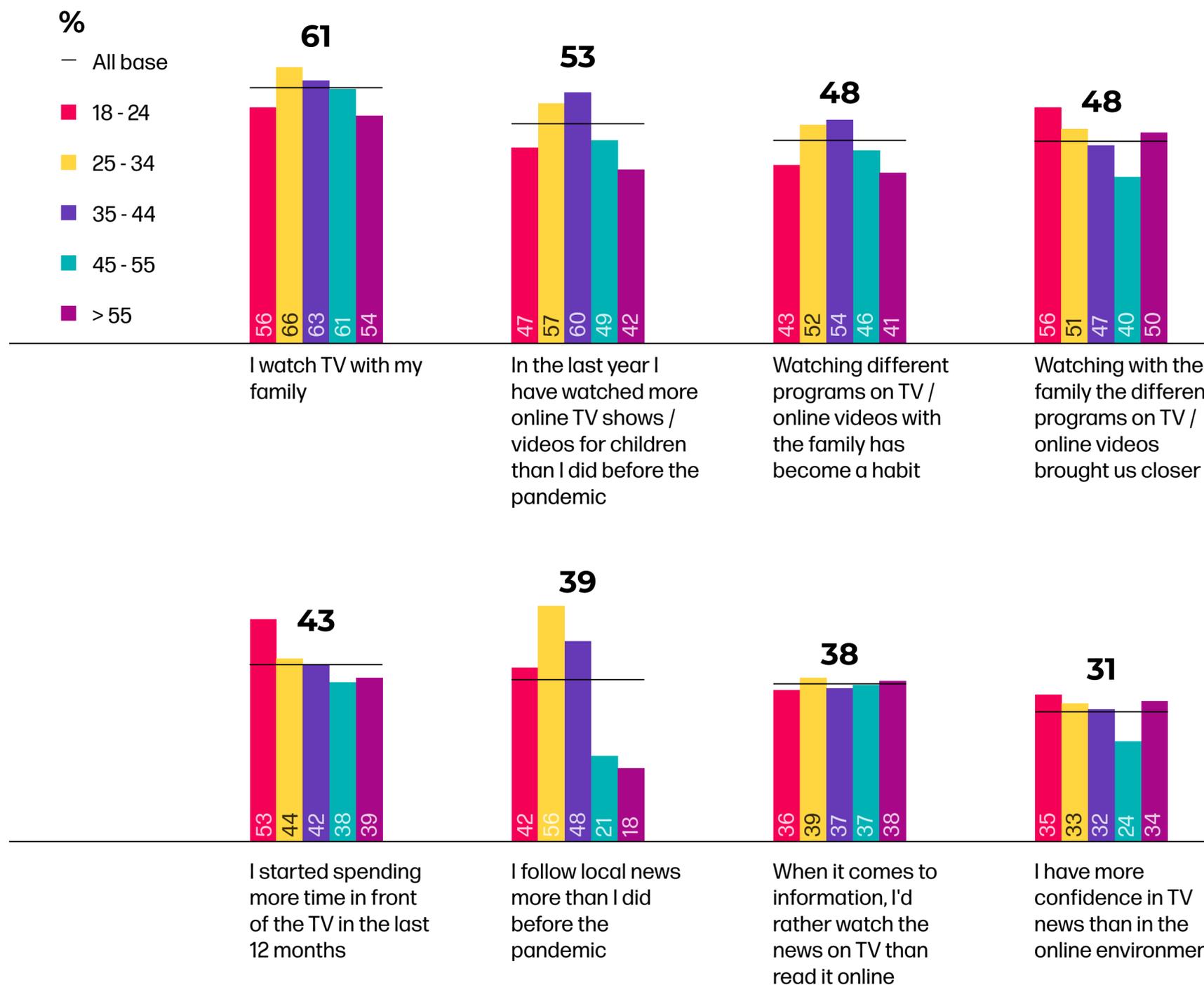


Family Co-Viewing (T2B%)

Split by age

During pandemic period people started to watch TV/online videos as a family activity, no matter the age.

Young people (18-24 y.o.) felt this activity has brought them closer to their family. Families with kids have started to follow programs/TV shows for children and enjoy sharing this co-viewing habit with their dear ones.





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